

## **TRAINING & PLACEMENT CELL REPORT 2014-15**

The Placement Cell serves as a medium of interaction between students and the corporate world. It has always been a guiding force for the students and helped them to work on their skills, aptitudes, strengths and weaknesses. The vision of the Placement Cell has always been to guide the students for the enrichment of lives and the fulfilment of their dreams. Training and Placement Cell is a core area in an Engineering College which complements the efforts of the faculty members by organizing value-added programs and providing placement opportunities to students.

The cell continuously coordinates with the various industries and organizations for placement of the students. It liaises with the corporate sectors and helps in developing the industry-academic inter-relationship.

The Cell organizes certain orientation programs, grooming sessions, mock interviews for students of each stream. Besides, the Cell also organizes various summer internship programs for students to provide them with hands-on experience and introducing them to match the professional environment.

Keeping in view the requirements of the industry, the Cell also takes initiative to arrange regular inter-active workshops, seminars and short-term courses with active participation of academia and industry.

It also takes initiative to develop the soft skills (Aptitude, HR, GD, PI etc) within students to make them feel comfortable in interviews and thus make them employable. The Cell ensures that Career Development Programs are also conducted on a regular basis for value addition in the lives of our students. It also organizes industry-oriented special summer / winter courses in collaboration with reputed corporate industries.

The T&P cell maintains a constant contact with its students through its Blog, Facebook page and also sends the students regular mails notifying them about the companies that would be visiting thereby encouraging them to apply for the recruitment procedure.

Like the previous years, this year also the cell organized workshops for students- The rigorous training on Soft skills Development and Campus Recruitment Training(CRT) was held in collaboration with Mr. Nitin Lathe, IBMS,Thane . Though the workshop followed the tradition of teaching the students the format of an impressive Curriculum Vitae, it also initiated them to take part in mock Group Discussions. The workshop was highly valuable and appropriate for most of the final year students who would be taking part in group discussions and interviews and campus drives in the near future.

A number of companies visited the campus for placements that started in the month of August. Vedanta, FACE, Satyam Tech, SGS Group, Web World, JD Agro, Maintec, L&T Infotech, Mphasis, Sunflag, SMS among others.

Several regular as well as new companies visited the college for placements for this academic session. Companies offering regular jobs as well as paid and unpaid internships were in bountiful this year. Students have been placed through on-campus and off-campus interviews across

various departments like- Computer Tech, Information Tech, Mechanical, Electronics with annual CTC ranging from Rs.2 to 7 lakhs.

With relentless support from Principal, Professors and students, the Cell has been growing from strength to strength and is striving towards the ultimate goal of 100% placement for the students

#### PLACEMENTS DETAILS 2014-15

SR NO	COMPANY NAME	NAME OF THE STUDENT	BRANCH	PACKAGE
1	Face	Bhushan Supare	Mech	2.2 LPA
2	Face	Faizan Khan	Mech	2.2 LPA
3	Face	ShriyashJanwe	Mech	2.2 LPA
4	Face	KoustubhGaurkar	Mech	2.2 LPA
5	Face	MonaliKundle	ETRX	2.2 LPA
6	Satyam Tech	Nargis Khan ,	CT	2.4 lacs per annum
7	Satyam Tech	AnushreeGundawar ,	CT	2.4 lacs per annum
8	Satyam Tech	Manisha Choudhary,	CT	2.4 lacs per annum
9	Satyam Tech	Vidhya Higne ,	IT	2.4 lacs per annum
10	Satyam Tech	MerajKhan ,	CT	2.4 lacs per annum
11	Satyam Tech	Ankita Ghate ,	CT	2.4 lacs per annum
12	Satyam Tech	RaginiDikondwar ,	CT	2.4 lacs per annum
13	Satyam Tech	Priyanka Raut ,	CT	2.4 lacs per annum
14	Satyam Tech	Anjali Kumar,	CT	2.4 lacs per annum
15	Satyam Tech	Rajshree Patil ,	CT	2.4 lacs per annum
16	Satyam Tech	ShubhangiLohakare,	IT	2.4 lacs per annum
17	Satyam Tech	MamtaDeshkar	CT	2.4 lacs per annum
18	SGS Group	Shraddha Sathe,	ETRX	1.8 LPA

19	SGS Group	Danish Shekh ,	Electrical	1.8 LPA
20	SGS Group	Aditi Ambhare ,	ETRX	1.8 LPA
21	SGS Group	Shaifali Gupta,	Mech	1.8 LPA
22	SGS Group	Kamlesh Channe,	Mech	1.8 LPA
23	SGS Group	Reema Teltumbade ,	ETRX	1.8 LPA
24	SGS Group	Shruti Yengunwar	ETRX	1.8 LPA
25	Web World	Shrikant Bawankar	Electrical	2.1 lpa
26	Web World	OjaswiniSancheti	ETRX	2.1 lpa
27	Web World	Dhiraj Upare	Mech	2.1 lpa
28	Web World	Nidhi Dange	CT	2.1 lpa
29	Web World	Snehal Wankhede	ETRX	2.1 lpa
30	Web World	Sayali Deshpande	CT	2.1 lpa
31	Web World	ShubhangiLohkare	ETRX	2.1 lpa
32	Web World	SnehalGundawar	ETRX	2.1 lpa
33	Web World	SnehalGajbhiye	ETRX	2.1 lpa
34	Web World	Anamika Patel	ETRX	2.1 lpa
35	Web World	Prabhat Jaha	Mech	2.1 lpa
36	Web World	1Anhijit Patel ,	CT	2.1 lpa
37	Web World	2Rahul Mohurle,	ETRX	2.1 lpa
38	Web World	3Amit Singh	Mech	2.1 lpa
39	Web World	4Subhash Meshram,	Mech	2.1 lpa
40	Web World	5Pooja Nampaliwar,	CT	2.1 lpa
41	Web World	6Prafull Patil	CT	2.1 lpa
42	L&T Infotech	Pooja Gundawar	ETRX	3.2 LPA
43	L&T Infotech	AshmitPasricha(	CT	3.2 LPA
44	L&T Infotech	Lokesh Makhija	CT	3.2 LPA
45	L&T Infotech	Priyanka Sakharkar	IT	3.2 LPA

46	JDS Agro	VaibhabJiwto	ETRX	1.8 LPA
47	JDS Agro	Pramod	ETRX	1.8 LPA
48	JDS Agro	MdFaizan	Mech	1.8 LPA
49	JDS Agro	Deepak Zunzunkar	ETRX	1.8 LPA
50	Maintec	Prerna Wankhede	ETRX	2.2 LPA
51	Maintec	TakshikaJambhule	ETRX	2.2 LPA
52	Maintec	Akanksha Sharma	ETRX	2.2 LPA
53	Maintec	ShrushtiNareddiwar	ETRX	2.2 LPA
54	Maintec	Ankush Dharkar	Electrical	2.2 LPA
55	Maintec	Harshal Gupta	Electrical	2.2 LPA
56	Maintec	Neha Raipure	Electrical	2.2 LPA
57	Maintec	Rita Hinge	Electrical	2.2 LPA
58	Maintec	Sankalp Gurumukhi	Mech	2.2 LPA
59	Maintec	SanketDubewar	Mech	2.2 LPA
60	Maintec	Bindu Victoria	IT	2.2 LPA
61	Maintec	Saurabh Kopulwar	Mech	2.2 LPA
62	Maintec	Manish Saha	Mech	2.2 LPA
63	Maintec	Yogesh Shende	Mech	2.2 LPA
64	Maintec	Liyquat Hashmi	Mech	2.2 LPA
65	Maintec	Venkatesh Maggidwar	IT	2.2 LPA
66	Maintec	Surbhi Dixit	CT	2.2 LPA
67	Maintec	Afrin Sufi	CT	2.2 LPA
68	Maintec	Sayali Deshpande	CT	2.2 LPA
69	Maintec	Snehal Wankhede	CT	2.2 LPA
70	Maintec	Rupali Bisen	Electrical	2.2 LPA
71	Maintec	OjasviSancheti	ETRX	2.2 LPA
72	Maintec	Aditya Duddalwar	Mech	2.2 LPA

73	Maintec	Rashina M. Sheikh	ETRX	2.2 LPA
74	Maintec	SayaliKhartad	CT	2.2 LPA
75	Maintec	Fatima M Kodawala	Civil	2.2 LPA
76	Mphasis	Vrushali Chawla	ETRX	2.85 LPA
77	Sunflag	Apurva Jagtap	MINING	2.0 LPA
78	Sunflag	Pratik Shukla	MINING	2.0 LPA
79	Sunflag	Prateek Singh	MINING	2.0 LPA
80	Sunflag	Mr.Sharikh Sheikh,.	Mech	2.0 LPA
81	Sunflag	Mr.SuyogDhanorkar	Mech	2.0 LPA
82	Sunflag	Mr.Amol Kore	Electrical	2.0 LPA
83	Face	Ms. Pooja Nampalliwar	Mech	2.2 lpa
84	Face	Mr. Sourabh Dinesh Saha	Mech	2.2 lpa
85	Face	Ms. MeghaBorkar	CT	2.2 lpa
86	Face	Ms. Pratiksha R. Somawar	IT	2.2 lpa
87	Face	Mr. VivekDigwani	ETRX	2.2 lpa
88	Face	Ms. OjasviSancheti	ETRX	2.2 lpa
89	Vedanta	Akash Sharma	MINING	8 lpa
90	Vedanta	Shahrukh Pathan	MINING	8 lpa
91	Vedanta	Aditya Birjare	MINING	8 lpa
92	Vedanta	AkshuTaksande	MINING	8 lpa
93	Vedanta	Anup Kumar Jha	MINING	8 lpa
94	Vedanta	Rakesh Bonagiri	MINING	8 lpa
95	SMS	Sarang Akkewar	CT	1.8 lpa

## **Preparation of Competitive Exam**

In this competitive world being well prepared is the key to success. In today's world no matter which field we belong to, we are required to appear for competitive exams to get admissions in universities, for civil services or for any other position in public sector. These exams aim to choose worthy candidates, so the college has arranged for experts to make the students aware on how to prepare for competitive exams. Every year we invite such speakers to campus.

Rcert invited an eminent expert Mr. Nitin R Prasad, founder of GATE ACADEMY, Bangalore and an expert in Electronics and FPGA design. Mr. Nitin R. Prasad motivated the students and made them aware of the importance of Time Management. He gave Sample Papers and Mock Tests to the students to prepare for competitive exams, and gave tips about smart work along with hard work.

Rcert in association with Gate Academy conducted the 400 hrs coaching for GATE exams at our campus. 52 mechanical students (with some from GEC) got enrolled for this program. Good faculty from industry visited college for these classes. Taking advantage of this, few lectures of experts were also arranged for branches like Electrical and Electronics.

To bridge the gap between industry expectation and academic institutes, eminent expert, think tank in Zensar Technology, IIT, Mumbai alumnus, who leads the recruitment team for several years Mr. Prem Apte was invited to campus. He elaborated the qualities which the industry focuses while recruitment and the way these can be imbibed in the students during his 2 hrs talk with students. In a separate session he spoke to the faculty on better design of syllabus, practical and project for students.

## **Report on SOFT SKILLS, PERSONALITY DEVELOPMENT & CAREER COUNSELLING**

**Guest Speaker & Trainer: - Mr. Nitin Lathe, I.B.M.S., Thane**

**Guest of honour: Dr. K. R. Dixit, Principal, RCERT, Chandrapur**

**No. Of Participants: - 200**

The training is conducted in a very informal, interesting, and interactive manner, which gives ample scope for the students to interact with each other and face a wide variety of issues, topics, and situations that they are likely to come across as entry-level managers.

### **Objectives of Soft Skills & CRT Training**

By the end of the soft skills training program, the students should be able to:

- Develop effective communication skills (spoken and written).
- Develop effective presentation skills.
- Conduct effective business correspondence and prepare business reports which produce results.
- Become self-confident individuals by mastering inter-personal skills, team management skills, and leadership skills.
- Develop all-round personalities with a mature outlook to function effectively in different circumstances.
- Develop broad career plans, evaluate the employment market, identify the organizations to get good placement, match the job requirements and skill sets.
- Take part effectively in various selection procedures adopted by the recruiters.

### **Personality Development through Soft Skills Training**

At the Soft Skills Coaching at I.B.M.S, coaching is imparted to fine-tune the students' attitudes, values, beliefs, motivation, desires, feelings, eagerness to learn, willingness to share and embrace new ideas, goal orientation, flexibility, persuasion, futuristic thinking, compassion, diplomacy, and various skill sets of communication, manners, and etiquette so that they will be able to deal with different situations diligently and responsibly. Soft skills or Emotional Intelligence Skills strengthen them from within. These skills empower them to understand "who they are" and how best they can come across as competent individuals in any given situation.

The training in soft skills has two parts. One part involves developing attitudes and attributes, and the other part involves fine-tuning communication skills to express attitudes, ideas, and thoughts well. Crucial to successful work is the perfect integration of ideas and attitudes with appropriate communication skills in oral, written, and non-verbal areas. Attitudes and skills are integral to soft skills. Each one influences and complements the other.

## English Language Proficiency Test

Grooming of the students begins with a preliminary test in the English language to determine their level of competence in the use of English for effective communication both oral and written. The idea is to ensure that students are oriented to understand that a manager's key job is to be able to express him/her clearly, correctly, and concisely.

Personality Development through Soft Skills Training at IMPA is conducted in three modules:

- Module I: Business Communication
- Module II: Behavioral Skills
- Module III: Training in Group Discussion and Personal Interview

### **Soft Skills Module I: Business Communication**

Business Communication: Communications skills, current English usage, debates, language games, situational dialogues, précis writing, essay writing, presentations.

Presentation Skills: Preparing for effective presentations, presentation for small groups and large groups, marketing and business presentations.

Business Correspondence: Principles of clear writing, often misused words, applications and requests, positive and negative responses to requests, routine messages, memos, report writing, organizing meetings, preparation of agenda and minutes, business etiquette, telephone etiquette, e-mail etiquette.

### **Soft Skills Module II: Behavioral Skills**

Psychological Tests: Aptitude and personality assessment, suggestions for improvement.

Team Skills: Team building and leadership, evolution of groups into teams, group dynamics, emergence of leadership, intra-group dynamics, inter-group dynamics, conflict management, interdependency, assessment of team-based projects.

Time Management: Pareto's Principle, Parkinson's Laws, Murphy's Laws, Law of Clutter, prioritization, goal setting, effective time management.

Interpersonal Skills: Negotiations, listening skills, social skills, assertive skills, cross-cultural communications.



Leadership Skills: Concepts of leadership, leadership styles, insights from great leaders.

**Soft Skills Module III : Training in Group Discussion (GD) and Personal Interview (PI)**

Career Visioning and Planning

Selection Process: Overview of selection process, practice of psychological tests, effective resume writing, dealing with placement consultants and headhunters, references – how to get effective references from past and current employers.

Group Discussions: Concepts and Practice.

Interview Techniques: Effective interview techniques, mock interviews, stress interviews, review and feedback.

Report submitted by: Prof. Atul Dixit – Training & Placement Officer

Email: [atuldixit07@gmail.com](mailto:atuldixit07@gmail.com) Phone: 9422835888

June 30, 2015