

## **TRAINING & PLACEMENT CELL REPORT 2013-14**

The College has a very active placement cell. The objective of Placement Cell is to provide employment opportunities to students along with guidance, mentorship, and necessary skills to increase the employability of the students. The cell not only caters to third year students but to first year and second year students also by providing internship opportunities to them. Moreover, the placement cell organized skill development workshops and motivational talks by eminent speakers. Keeping in view the requirements of the industry, the Cell also takes initiative to arrange regular inter-active workshops, seminars and short-term courses with active participation of academia and industry.

It also takes initiative to develop the soft skills (Aptitude, HR, GD, PI etc) within students to make them feel comfortable in interviews and thus make them employable. The Cell ensures that Career Development Programmes are also conducted on a regular basis for value addition in the lives of our students. It also organizes industry-oriented special summer / winter courses in collaboration with reputed corporate industries

The T&P cell maintains a constant contact with its students through its Blog, Facebook page and also sends the students regular mails notifying them about the companies that would be visiting thereby encouraging them to apply for the recruitment procedure.

Like the previous years, this year also the cell organized workshops for students- The rigorous training on Soft skills Development and Campus Recruitment Training(CRT) was held in collaboration with Mr. NITIN LATHE of IBMS, THANE. Though the workshop followed the tradition of teaching the students the format of an impressive Curriculum Vitae, it also initiated them to take part in mock Group Discussions. The workshop was highly valuable and appropriate for most of the final year students who would be taking part in group discussions and interviews and campus drives in the near future.

A number of companies visited the campus for placements that started in the month of August. Vedanta, L&T Infotech, Zensar Technologies, Ultra Tech, Satyam Tech, Bajaj Electricals, Tech Mahindra, TCS, JK Minerals, SMS among others.

Several regular as well as new companies visited the college for placements for this academic session. Companies offering regular jobs as well as paid and unpaid internships were in bountiful this year. Students have been placed through on-campus and off-campus interviews across various departments like- Computer Tech, Information Tech, Mechanical, Electronics with annual CTC ranging from Rs.2 to 7 lakhs.

With relentless support from Principal, Professors and students, the Cell has been growing from strength to strength and is striving towards the ultimate goal of 100% placement for the students.

**PLACEMENTS DETAILS 2013-14**

<b>Sr.No.</b>	<b>Company</b>	<b>Branch</b>	<b>Name of the selected student</b>
1	Vedanta	Mining	Sunil A. Sathavane
2	Vedanta	Mining	Vipin B. Tandra
3	Vedanta	Mining	Paresh Warotkar
4	L&T Infotech	Electronics	AkanshaBothra
5	Zensar	CT	Aditi Pandey
6	Zensar	IT	VishakhaVerma
7	Ultra Tech	Electrical	Saurabh Vinod Gulghane
8	Ultra Tech	Electrical	Nilesh Bhaskarrao Shende
9	Ultra Tech	Mining	Akash Mittarwar
10	Ultra Tech	Mining	SonalJjotiya
11	Satyam Tech	CT	Anuja S.Birewar
12	Bajaj Electricals	Civil	Manish Navghare- Civil
13	Bajaj Electricals	Civil	Syed Azhar Ahmed- Civil
14	Bajaj Electricals	Electrical	Alok Bagde- EE
15	Bajaj Electricals	Electrical	PrafulAwagan- EE
16	Bajaj Electricals	Electrical	Anant Urkude- EE
17	Bajaj Electricals	Electrical	Ghanshyam Kayarkar- EE
18	Tech M	CT	Ravina Agrawal(CT)
19	Tech M	CT	Pooja Joya(CT)
20	Tech M	Electx	Sukhdeep Kaur Sohal (Electrx)

21	Tech M	Electx	Jyoti Yadav(Electrx)
22	Tech M	Electx	Kalyani Nikure(Electrx)
23	Tech M	Electx	Christine David(Electrx)
24	Tech M	Electx	Shruti Ghate(Electrx)
25	Tech M	Electx	Rolly Janke(Electrx)
26	Tech M	Electrical	Shreya Kapse(E&P)
27	Tech M	Electrical	AnghaPote(E&P)
28	Tech M	Electx	MeenalKhandelwar(Electrx)
29	Tech M	IT	SarfarajMansoori(IT)
30	SMS,Nagpur	Mining	Murlidhar Tiwari (Mining)
31	SMS,Nagpur	Mining	Manish Dongre (Mining)
32	SMS,Nagpur	Mining	Rohit Jambulkar (Mining)
33	SMS,Nagpur	Mech	Amit Muraskar (Mech)
34	SMS,Nagpur	Mech	ViploveTapase (Mech)
35	SMS,Nagpur	Electrical	Pawan Deolkar (Electrical)
36	SMS,Nagpur	Electrical	PranjalNimje (Electrical)
37	JK Minerals,Jhasi	Mining	Ankur Rathore
38	TCS	Electx	SayaliShiravnekar
39	TCS	Electx	Shraddha Kachela

## **Report on SOFT SKILLS, PERSONALITY DEVELOPMENT& CAREER COUNSELLING**

**Guest Speaker & Trainer: - Mr. Nitin Lathe, I.B.M.S., Thane**

**Guest of honour: Dr. K. R. Dixit, Principal, RCERT, Chandrapur**

**No. Of Participants: - 200**

The training is conducted in a very informal, interesting, and interactive manner, which gives ample scope for the students to interact with each other and face a wide variety of issues, topics, and situations that they are likely to come across as entry-level managers.

### **Objectives of Soft Skills & CRT Training**

By the end of the soft skills training program, the students should be able to:

- Develop effective communication skills (spoken and written).
- Develop effective presentation skills.
- Conduct effective business correspondence and prepare business reports which produce results.
- Become self-confident individuals by mastering inter-personal skills, team management skills, and leadership skills.
- Develop all-round personalities with a mature outlook to function effectively in different circumstances.
- Develop broad career plans, evaluate the employment market, identify the organizations to get good placement, match the job requirements and skill sets.
- Take part effectively in various selection procedures adopted by the recruiters.

### **Personality Development through Soft Skills Training**

At the Soft Skills Coaching at I.B.M.S, coaching is imparted to fine-tune the students' attitudes, values, beliefs, motivation, desires, feelings, eagerness to learn, willingness to share and embrace new ideas, goal orientation, flexibility, persuasion, futuristic thinking, compassion, diplomacy, and various skill sets of communication, manners, and etiquette so that they will be able to deal with different situations diligently and responsibly. Soft skills or Emotional Intelligence Skills strengthen them from within. These skills empower them to understand "who they are" and how best they can come across as competent individuals in any given situation.

The training in soft skills has two parts. One part involves developing attitudes and attributes, and the other part involves fine-tuning communication skills to express attitudes, ideas, and thoughts well. Crucial to successful work is the perfect integration of ideas and attitudes with appropriate communication skills in oral, written, and non-verbal areas. Attitudes and skills are integral to soft skills. Each one influences and complements the other.

### English Language Proficiency Test

Grooming of the students begins with a preliminary test in the English language to determine their level of competence in the use of English for effective communication both oral and written. The idea is to ensure that students are oriented to understand that a manager's key job is to be able to express him/her clearly, correctly, and concisely.

Personality Development through Soft Skills Training at IMPA is conducted in three modules:

- Module I: Business Communication
- Module II: Behavioral Skills
- Module III: Training in Group Discussion and Personal Interview

### **Soft Skills Module I: Business Communication**

Business Communication: Communications skills, current English usage, debates, language games, situational dialogues, précis writing, essay writing, presentations.

Presentation Skills: Preparing for effective presentations, presentation for small groups and large groups, marketing and business presentations.

Business Correspondence: Principles of clear writing, often misused words, applications and requests, positive and negative responses to requests, routine messages, memos, report writing, organizing meetings, preparation of agenda and minutes, business etiquette, telephone etiquette, e-mail etiquette.

## **Soft Skills Module II: Behavioral Skills**

Psychological Tests: Aptitude and personality assessment, suggestions for improvement.

Team Skills: Team building and leadership, evolution of groups into teams, group dynamics, emergence of leadership, intra-group dynamics, inter-group dynamics, conflict management, interdependency, assessment of team-based projects.

Time Management: Pareto's Principle, Parkinson's Laws, Murphy's Laws, Law of Clutter, prioritization, goal setting, effective time management.

Interpersonal Skills: Negotiations, listening skills, social skills, assertive skills, cross-cultural communications.

Leadership Skills: Concepts of leadership, leadership styles, insights from great leaders.

## **Soft Skills Module III : Training in Group Discussion (GD) and Personal Interview (PI)**

Career Visioning and Planning

Selection Process: Overview of selection process, practice of psychological tests, effective resume writing, dealing with placement consultants and headhunters, references – how to get effective references from past and current employers.

Group Discussions: Concepts and Practice.

Interview Techniques: Effective interview techniques, mock interviews, stress interviews, review and feedback.

## **Report on Career Counseling**

### **Academic Session 2013-14**

Guest Speaker: - MR. KIRAN LATURKAR, SKILLGURUKUL, IIT ALUMNI

Guest of honor: - Dr. K. R. Dixit, Principal, RCERT

Organizing Committee: - Prof. Atul Dixit, T&P Officer, RCERT Chandrapur

No of Participants:-43

Human capacities are infinite and can never be measured, nor can one judge what the other person can do. Every person has unique characteristics and has their own strengths and weaknesses. The key is to identify these unique qualities through career counseling.

#### **Introduction to workshop**

Career building is a continuous process and everyone is worried about their career, especially in the initial stage. In this day and age where there are so many career options young students find it very difficult to choose the right career option and at times prefer the safer option to their personal interest. Taking all these issues into account Kanpur Public library organized career guidance and counselling workshop. MR. KIRAN LATURKAR was invited to speak on all important topics related to career choices and guide all the participants towards a stable and right career choice.

MR. KIRAN LATURKAR went back to his experiences of school and college days and shared his personal story about his career. He suggested students to choose stream which suits their interest and how such a choice makes it easier for them to grow and build a successful career. He added that one should choose career options that match one's values because knowing what you value most will help you refine your career search and choice, values such as helping others, prestige, high income, flexible work hours.

He proceeded by stressing on the fact that how it is very important to make a good resume which is short and crisp and should contain all the necessary information about one's career so that the recruiter can get good idea about one's qualification, achievements etc. He also gave tips on how one can perform well in a Group discussion and Personal interview. He said that one should work on body language and communication skills if one wants to crack a group discussion and personal interview.

MR. KIRAN LATURKAR started his presentation where he discussed on how technology can be used as an effective tool for career building. He added that using social media can help one to build a strong network which can lead to meeting someone who may be resourceful in progressing one's career.

It is an effective medium to learn about the type of training necessary for a particular position, what it took to get into the field, and the positive and negative aspects of the work.

More professionals are active on online networks such as LinkedIn.com and Doostang.com. Some professionals even use Facebook to get in touch with others or potential candidates in their field. He also focused on the fact that one should assess their own abilities and strengths which includes academic strengths, personal qualities and communication skills.

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